

## **DOCUMENT 2**

Letter dated 25<sup>th</sup>  
December from  
managing Director of  
Duncton

**DUNCTON**

The direct approach to vehicle funding

Lee Duggan  
LMD  
Unit 10  
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21<sup>st</sup> December 2005

Dear Lee

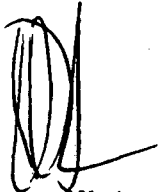
Further to our discussions regarding our future requirement for body work repairs and mechanical work, I am writing to ask you to commit to expanding your capacity to match our changing operations.

Firstly, we are expecting to continue to grow our fleet at around 30% per annum, and this will continue to be reflected in the volume of work we require on returned vehicles.

Secondly, we need to move capacity from our site at Petworth as the lease is coming to an end. Our requirement by 2007 is for the business that we use to have a secure vehicle holding area for 80 vehicles and be able to provide a throughput of 20 vehicles per week. At the present time, I am not satisfied that LMD can meet these requirements. As a result, if they do not find a suitable alternative site/premises, then I can foresee that Duncton will have no alternative but to take our custom elsewhere. This is not something that we want to do as we find the quality of workmanship and service provided by LMD to exemplary.

Can you please confirm that you will be able to cope with this expansion in our business with LMD.

Yours sincerely,



**Peter Minter**  
Managing Director

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